

Beyond Technologies: Driving Excellence Through Enhanced Business Process Management

Beyond Technologies, a professional IT services firm and SAP partner, embarked on a journey to modernize its operational landscape and optimize business processes. The aim was to simplify, standardize, and enhance its processes, helping the company continue to provide innovative, versatile, and personalized services for its existing and new customers using SAP solutions.

Looking to support continued growth, strengthen processes, and maintain operational consistency, Beyond Technologies set about transforming business process management practices. The company wanted to enhance back-office processes to gain real-time insights for improved efficiency in decision-making enterprise-wide.



Analyzing and Transforming Business Processes with SAP® Signavio® Process Intelligence



Before: Challenges and Opportunities

- Potential to modernize the digital landscape to position the company for growth and expansion
- Ability to keep pace with technology innovations and enable smoother, faster digital transformation journeys for clients

Why SAP

- Adoption of SAP S/4HANA® Cloud providing an accelerated and guided path to the cloud
- Next-generation capabilities offered by the SAP® Signavio® Process Intelligence solution to drive continuous process improvements in critical business areas, including order to cash
- Functionality to identify improvement opportunities that deliver early value, support business process optimization, and enhance the organization's knowledge base, using SAP Signavio solutions
- Strategic advantage from firsthand experience with SAP S/4HANA Cloud and the SAP Signavio portfolio

After: Value-Driven Results

- Acquired knowledge and experience to help simplify and accelerate cloud transformations for clients
- Identified process improvement opportunities to deliver tangible benefits
- Conducted root cause analysis in different process areas, allowing the real impact of days sales outstanding to be understood
- Gained a real-time and detailed understanding of days sales outstanding, enabling effective planning for redesign and optimization of the approval workflow for project creation and invoicing

“SAP Signavio Process Intelligence helped us adopt **completely new ways of thinking**. We now have a holistic view of our business process landscape and can make decisions based on real-time data.”

Charles Côté, Financial Analyst, Beyond Technologies

5

Days' reduction in days sales outstanding

30%

Fewer billing updates

SAP Signavio 

Beyond Technologies
Montréal, Canada
www.beyondtechnologies.com

Industry
Professional services

Products and Services
Consulting services

Employees
400

Revenue
US\$76 million

Featured Solutions and Services
SAP S/4HANA Cloud and SAP Signavio Process Intelligence

